President To

Lam

General Secretary Congratulates the Partnership Between Airbus,

meeting.

Safran, and Vietjet

and

Expressing his pleasantry that Airbus would deliver a new aircraft to Vietjet on this occasion, the General Secretary and President praised Airbus's cooperation and support in operating aircraft in Vietnam. He affirmed that Vietnam welcomes Airbus's continued investment in aerospace and workforce training within the country. Vietjet and CFM International Sign Agreement for **Over 400 LEAP-1B Engines**

On October 05, 2024, at the 19th Francophonie Summit in Paris, France, General

Secretary and President To Lam met with leaders of Airbus and Safran. Vietjet leaders

including Chairwoman Dr. Nguyen Thi Phuong Thao, Dr. Nguyen Thanh Hung, CEO Dinh Viet Phuong, Board Member and Deputy CEO Ho Ngoc Yen Phuong attended the

On October 7, Vietjet and CFM International, a joint venture between Safran Aircraft Engines and GE Aerospace, reaffirmed their commitment to the supply of over 400 LEAP-1B engines and technical maintenance services for narrow-body aircraft, valued at \$8 billion. The signing took place at the Elysée Palace in Paris, witnessed by Vietnam's General Secretary and President To Lam, French President Emmanuel Macron, and senior delegations from both nations. This long-term strategic partnership supports trade, tourism, and investment between the two countries, creating jobs in France. Besides engine supplies, the collaboration extends to aviation-supporting industries, aiding Vietnam's goal to become a regional aviation Leaders at the ASEAN Vietjet **Business Investment Summit 2024**

ASEAN ASEAN BUSINESS AND INVESTMENT SUMMIT 2024 ASEAN: Enhancing Connectivity and Resilience

which help boost trade, tourism, and the economy. The Vietjet team also met with Laotian government officials and businesses to explore cooperation in various fields. Visit to Airbus Plant in Germany

During the 44th and 45th ASEAN Summits in Vientiane, Laos, the ASEAN Business and Investment Summit (ASEAN BIS) took place from October 8-11, under the theme "Enhancing Connectivity and Economic Resilience." Prime Minister Pham Minh Chinh,

Dr. Nguyen Thanh Hung and the Vietjet delegation joined the event. During a plenary session on "ASEAN's Potential Market and Economic Integration with India and South

Asia," Dr. Hung discussed Vietjet's strong growth, particularly its flights connecting India,

senior leaders, and over 800 business leaders attended.

On October 8, as part of a visit to Germany, Deputy Prime Minister Ho Duc Phoc and his

delegation visited an Airbus facility. The delegation included Chairwoman Dr. Nguyen Thi

Phuong Thao, Deputy COO Michael Hickey, and Board Member and Deputy CEO Ho Ngoc

Airbus Vice President Steffen Goedecke thanked the Vietnamese government for its support of the Airbus-Vietjet partnership. Airbus aims to fulfil large aircraft orders from

International Partners and the French Embassy

Yen Phuong.

Visit Vietjet

Vietjet to support its ongoing expansion plans.





On October 22, CEO Dinh Viet Phuong and Deputy COO Michael Hickey held a meeting with Liu Jing Feng, Chairman of Jiatai Aircraft Parts Manufacturing Company (China). Chairman Liu appreciated the growing cooperation, expressing hopes for a deeper partnership in component supply and maintenance services. Jiatai's leadership also toured Vietjet's

The French Embassy delegation, led by Economic Counselor Jean Alexandre Egea, also

Aviation Academy (VJAA) and was impressed by its facilities.

receive new aircraft

share between Vietnamese airlines.

investment between Vietnam and other countries.

South Korea, Japan, and Hong Kong (China).

New Year peak travel seasons.

Promoting economic development

Vietjet's fleet consists of 85 aircraft, achieving an average seat utilization rate of 87% and a technical reliability rate of 99.7%.

Diplomatic Relations

Airbus Delivers New Aircraft

to Vietjet Commemorating 50

of Vietnam-France



relations was ceremoniously delivered by Airbus at Orly Airport, Paris, to Vietjet in the presence of General Secretary and President To Lam and senior leaders from both Vietnam and France. This delivery marks both 50 years of diplomatic ties and 10 years of the Vietnam-France strategic partnership,

especially as General Secretary and President To Lam and French President Emmanuel Macron agreed to elevate their relationship to a comprehensive strategic partnership. With the registration VN-A539, the aircraft signifies bilateral development, cultural, historical, and economic ties. It is the 106th aircraft to join Vietjet's fleet

and the 80th delivered from Airbus. **Vietjet and Castlelake Secure Financing** Agreement for Four Airbus Aircraft Worth \$560 Million

On October 3, Vietjet and Castlelake, a

global investment management firm with

nearly 20 years of experience in aircraft

investment, leasing, and services, signed

a financing agreement for four aircraft valued at \$560 million. The ceremony

took place in the presence of Vietnam's General Secretary and President, To Lam, during the Vietnam-Ireland Business Forum. Under the agreement, Castlelake will finance four new, modern A321neo aircraft in Vietjet's existing Airbus order, scheduled for delivery in 2024. This builds on the financing agreement completed in 2023 for three A321neo aircraft and lays a foundation for future financing collaborations as Vietjet's fleet grows.

Vietjet and Emirates Expand

International Connectivity to

Boost Trade and Tourism

On October 29, Vietjet and Emirates signed an agreement to connectivity between major Vietnamese cities and Dubai, UAE, and other global destinations, witnessed by

Minister Pham Minh Chinh at the

Vietnam-UAE Business Forum. This agreement will enhance tourism and trade, opening economic cooperation

agreement,

passengers can easily connect to Vietjet's network via Hanoi, Ho Chi Minh City, and Da Nang, while Vietjet passengers can access Emirates' global network through Dubai, with seamless services. The two airlines will also collaborate on technology and digital

high-level

delegation's visit to the UAE, led by Prime Minister Pham Minh Chinh, Dr. Nguyen Thanh Hung, Deputy CEO Do Xuan

Emirates

Vietnamese

system

operational

customer

opportunities.

the

innovation in aviation.

the

Under

Quang, and the Vietjet team attended the 8th Future Investment Initiative (FII8), visited the Anwar Gargash Academy, met with the Vietnamese community in the UAE, and engaged with local partners to discuss future cooperation. Vietjet and InteliSys **Strengthen Partnership**

On October 5-6, Vietjet Deputy CEO Nguyen Thanh Son and a Vietjet delegation attended the Vietjet-InteliSys Innovation Summit. The event marked 10 years of partnership and provided an opportunity to discuss and reinforce

and

enhance

management solutions for the airline

experience.

to

collaboration

future

industry

development

visited Vietjet the same day, congratulating its development and achievements, especially in recent activities in France. The embassy pledged continued support to foster Vietjet reports VND51.769 trillion in revenue after Q3/2024, continues to Vietjet Aviation Joint Stock Company (HOSE: VJC) has reported positive business performance for the first nine months of 2024 by maintaining stable

> operations in the domestic market while expanding its international network to

meet the mounting travel demand.

passengers, a rise of 9.1% YoY.

The 200 million passengers milestone

In the first nine months of 2024, Vietjet transported over 19.6 million passengers on 104,000 flights, increasing by more than 6% and 2% respectively YoY. There were over 2.54 million international

respectively, seeing leaps of 884% and 564% YoY.

capital, it ensures the liquidity of the company.

reliable strategic partner with reputable global organizations.

TOP 25 THƯƠNG HIỆU GIÁ TRỊ NHẤT VIỆT NA 2024

On October 11, Brand Finance announced its report on the most

valuable brands in Vietnam for 2024. According to the published

list, the Vietjet brand is valued at \$376 million, rated AA+, and is

the only airline among the Top 25 most valuable brands in

OPERATION & TRAINING

environmentally friendly aircraft in the fourth quarter.

GIÁ TRỊ: 376 TRIỆU USD SỨC MẠNH: 76.7 | AA+

of 2024.

billion.

Vietnam.

Flights

zero emissions by 2050.

with Collins Aerospace

Vietjet Air.com

With the strategy of developing its fleet and enhancing operational capacity to support the expansion of its global flight network, Vietjet and Airbus have signed a contract to

NG KHÔNG

Aviation Academy (VJAA). initially received the On October 17, Vietjet launched its first two flights powered by sustainable certification in 2023, recognizing it as an aviation fuel (SAF), departing for Melbourne, Australia, and Seoul, South Korea, international aviation training center with using fuel supplied by Petrolimex Aviation. comprehensive facilities to meet aviation

international passengers, Vietjet inaugurated its new route on October 23, connecting Ahmedabad, the capital of Gujarat (India), to Da Nang, Vietnam's most livable beach city. The launch was celebrated with great enthusiasm by passengers and residents of both cities. The opening ceremony was attended by Deputy Chairwoman of Da Nang People's Committee Nguyen Thi Anh Thi, local officials, and over 50 media outlets from Da

Nang and Ahmedabad. This is Vietjet's 8th route linking Vietnam to India, a country

of 1.4 billion people, furthering opportunities for economic, tourism, and cultural

exchange between the two cities and countries.

Continuing to expand its network to meet the needs of both domestic and

On October 3-4, Vietjet attended the Franco Tech 2024 innovation exhibition, part

of the 19th Francophone Summit in Paris, an initiative by French President

By participating in Franco Tech 2024, Vietjet not only promoted the image of Vietnam at this prominent Francophone community event but also showcased

innovative products and services. Vietjet aims to foster modernization, innovation,

and sustainable growth in aviation, and to expand collaborations with leading

(ESG) goals development. During the MRO Asia Pacific exhibition, Vietjet and Vietjet Thailand signed a long-Vietjet leads with term, exclusive agreement with Collins Aerospace, a division of RTX, for maintenance, repair, and overhaul (MRO) services for nacelle systems on CFM56-

Trang Route

To meet the needs of residents and travelers, Vietjet has inaugurated a new route connecting Daegu (South Korea) to Nha Trang, a beautiful seaside city in Vietnam. With seven round-trip flights per week, this route promises to deliver

experiences

Young

island-region

travel

passengers from both countries.

The Daegu - Nha Trang route is Vietjet's

12th route between Vietnam and South

Korea, making Vietjet the airline with the

most connections between the two

countries. This development provides convenient travel opportunities and

greatly enhances tourism, economic

exchange, and cultural and social interactions between Vietnam and South Korea.

* From November 1-4, Vietjet stood out at the 2024 Taipei International Travel Fair (ITF) in Taiwan, attracting a large number of international visitors with engaging activities

ITF is the largest and most reputable tourism and travel

and exciting gifts.

memorable

Vietjet Pioneers Sustainable Aviation Fuel-Powered Re-Certification **Aviation** Lao

conducted

Authority for VJAA

Authority

workforce training demands for Laos.

This contributes to enhancing workforce

and the aviation

positioning VJAA as a leading training

Vietjet receives new aircraft

quality

Collins Aerospac

center in the region.

Vietjet welcomed two more generation A321neo ACF aircraft on October 24 and 27. These aircraft feature superior fuel efficiency and optimal configuration, contributing to Vietjet's Environmental, Social, and Governance sustainable modern, environmentally friendly fleet of 108 aircraft, and plans to add more fuelefficient aircraft by the end of the year, designed to cut fuel consumption by up to 20% and reduce carbon emissions.

October 12, Vietjet continued its partnership with the Vu A Dinh Scholarship Fund and the "For Beloved Hoang Sa - Truong Sa" Club. Vietjet Deputy CEO Do Xuan Quang represented the airline in presenting scholarships to

Vietjet was recently honoured by the Vietnam Economic Times in the Top 50 Strong Brands in Vietnam for 2024.

This year's award theme, "Pioneering Green Investment," celebrated businesses in categories such as Excellent Business, Impressive Growth, Innovation, Green Growth, and Sustainable Development. Vietjet was among the Top 10 Strong Brands - Excellent Business for achievements in business, commerce, and

service; digital and green transformation initiatives; focus community social responsibility.

VnEconomy

THƯƠNG HIỆU MẠNH VIỆT NAM 2024 VIETNAM EXCELLENT BRANDS 2024

On October 1, a delegation from the Lao Aviation evaluation session to re-approve the VIEtjet AII.com Foreign Approved Training Organization (FATO) certification for the Vietjet

As the pioneering airline for green transition in Vietnam, Vietjet is committed to using SAF, supporting the national strategy for green growth and achieving net-

Exclusive Engine Nacelle Maintenance Agreement

Collins Aerospace
An RTX Business



Commercial Aircraft Corporation of China (COMAC) in Chengdu, fair in Taiwan and the Asia-Pacific region, featuring over China. This visit aimed to strengthen partnerships in aviation 3,500 organizations and industry partners from around the training, safety, and technical support, and foster further world, covering aviation, tourism, hospitality, food, and development between Vietjet and Chinese partners in the future. more. The event attracted over 340,000 visitors.

* From October 31 to November 1, Vietjet Deputy CEOs Luong The Phuc and To Viet Thang visited Chengdu Airlines and the

Technology Exhibition in Paris

Emmanuel Macron.

international tech companies.

Vietjet Joins the Largest Francophone Community Vietjet Partners with Vu A Dinh Fund to Support the **Future** Vietnameses

> studies. Founded in 1999 by the Youth Pioneer Newspaper, the Vu A Dinh Fund has had

Embodying the spirit of "Joy - Light -Happiness," Vietjet brought the vibrant

Vietjet as a partner for over a decade, during which the airline has contributed tens of billions of VND to support youth through meaningful initiatives.

minority

and

students overcoming difficulties in their

Celebrate Diwali with Vietjet: Overflowing Joy and Thoughtful Gifts

atmosphere of Diwali to passengers across its routes and destinations. Joining in Diwali celebrations in various countries, including Australia, Vietjet delighted people and travelers with special gifts and festive experiences,

Festival of Lights.

www.vietjetair.com

passengers

festive

sharing the unique cultural beauty of the

On Diwali flights, Vietjet's crew offered experiences, including surprises and thoughtful gifts from pilots and cabin crew. Flying with Vietjet allows travelers to enjoy a unique and memorable Diwali celebration.



strives to become a green airline leading in technology, Vietjet will continue to intensify activities with sustainable development in mind, contributing to the development of the economies while fulfilling its social and community responsibilities.

The cash, bank deposits, and cash equivalents balance as of September 30, 2024 was VND3.997 trillion. Together with working

Vietjet has paid nearly VND5.56 trillion (approx. US\$219.4 million) of direct and indirect taxes and fees during the first nine months

The airline continues to assert its leading position in promoting the development of the economy, trade, and tourism while being a

In the final months of the year, Vietjet aims to ramp up operations to meet the travel demands during peak holiday seasons. As it

purchase 20 new generation wide-body A330neo aircraft with a total value of US\$7.4

In October, the airline received 3 new aircraft and will continue to take delivery of more

The total cargo volume transported reached 88,964 tons, jumping by 73% YoY and accounting for over 10% of the freight market

Satisfying the need to explore beloved destinations, Vietjet's international network even helps promote tourism, trade, and bilateral

The airline has launched a direct flight from Da Nang to Ahmedabad (India), Xi'an (China) to Ho Chi Minh City, and increased the frequency of direct flights between Ho Chi Minh City and Perth (Australia), along with many other destinations in the region such as

It has also been extensively running promotional programs on international routes to embrace the upcoming Christmas and Lunar

As of Q3/2024, Vietjet has operated a total of 155 routes, including 43 domestic and 112 international routes.

on green investments and projects promoting sustainable economic growth; brand protection; and employee and



COMMUNITY ACTIVITIES

As part of its community initiatives, on

ethnic